



## Industry:

Future of Work

For more information about this transaction, or with questions about how we can assist you or your clients, please contact the following First Analysis representatives:

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# First Analysis acted as the exclusive financial advisor to ClearCompany in Gemspring Capital's acquisition of the company

**CHICAGO - Sept. 27, 2023** – First Analysis acted as the exclusive financial advisor to ClearCompany in Gemspring Capital's acquisition of the company. The terms of the transaction were not disclosed.

ClearCompany's complete Talent Management software platform offers a comprehensive suite of solutions to streamline talent acquisition, performance management, employee engagement and analytics, with a primary focus on serving mid-market and enterprise businesses. The company supports a diverse base of more than 2,000 customers spanning nearly 50 distinct industry verticals.

Andre Lavoie, CEO and co-founder of ClearCompany, said, "This is our second transaction with First Analysis. I chose them again because of their stewardship, and SaaS expertise which was essential during the process. The team understood our goals and growth trajectory, ultimately assisting us in identifying a partner who shares our mission and will enable us to reach our maximum potential."

First Analysis focuses its advisory services on high-growth, entrepreneur-driven software companies like ClearCompany. The First Analysis team worked closely with the founder and management team to optimally position the company and find the best partner to help ClearCompany to continue to achieve its objectives. First Analysis was actively engaged throughout the transaction process, including preparation, positioning, investor coordination and contact, due diligence and negotiation.

# **About ClearCompany**

ClearCompany, a full-spectrum Talent Management platform, has enabled thousands of companies to maximize talent by empowering people at every stage of the employee journey. ClearCompany integrates data-driven best practices, expertinformed content and tailored software tools to recruit, ramp, recognize and retain employees, uniting people and processes to achieve business success.

# **About Gemspring Capital**

Gemspring Capital, a Westport, Conn.-based private equity firm with \$3.5 billion of capital under management, provides flexible capital solutions to middle market companies. Gemspring partners with talented management teams and takes a partnership approach to helping drive revenue growth, value creation and sustainable competitive advantages. Target companies have up to \$500 million in revenue in the aerospace and defense, business services, consumer, financial and insurance services, healthcare services, industrial services, software and tech-enabled services or specialty manufacturing sectors.

## **About First Analysis**

Founded in 1981, First Analysis has a 42-year track record of serving emerging growth companies and established industry leaders within its focused areas of domain expertise. Our investment banking practice leverages industry insights developed through our research and investing activities to deliver value to clients across the life cycle of a business. Providing senior-level attention to every client, First Analysis offers superior execution across a comprehensive range of investment banking services, including merger & acquisition advisory, growth financings and private equity recapitalizations. For more information, please visit www.firstanalysis.com.